CA GOLF

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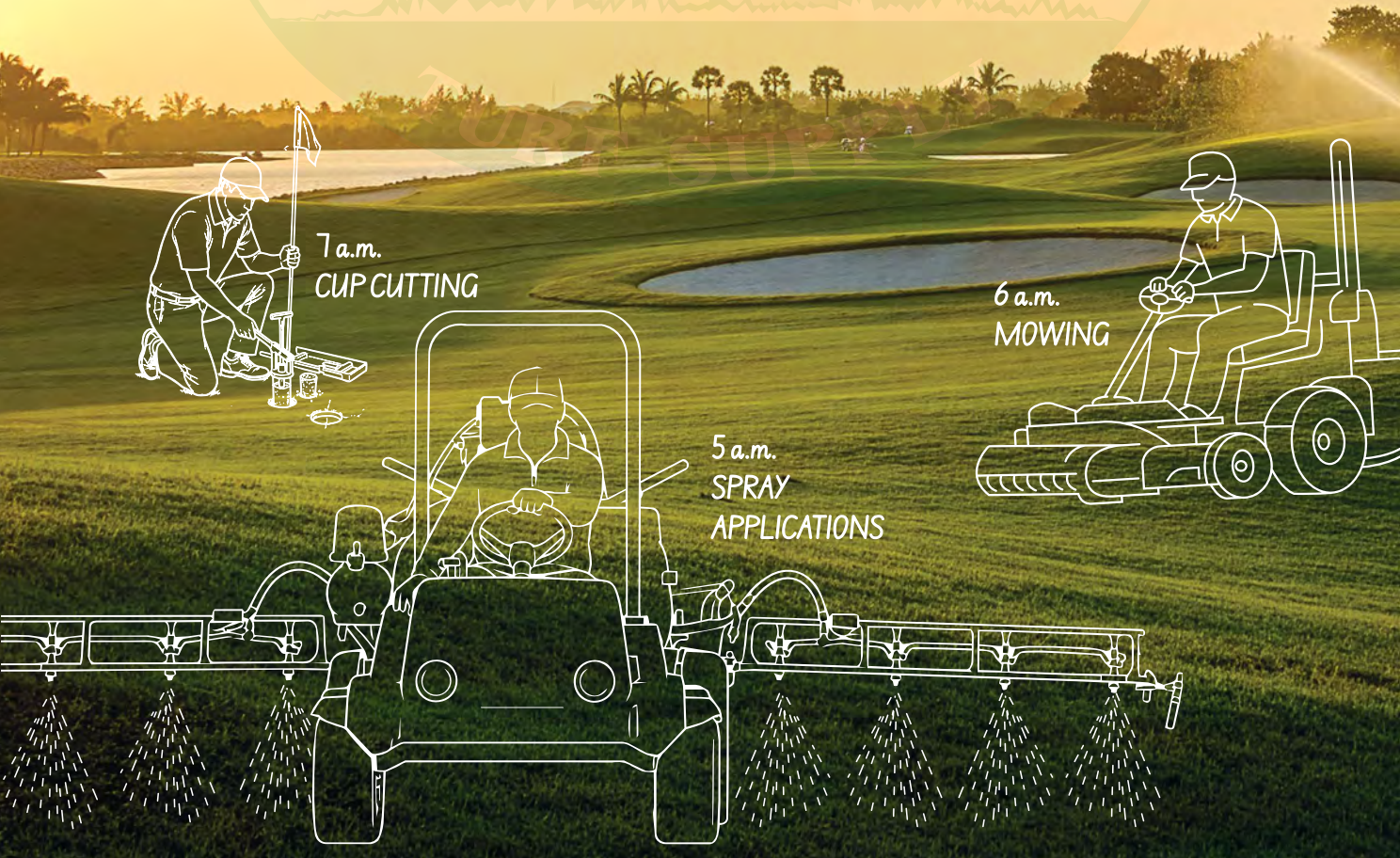
2027 EARLY ORDER PROGRAM

Why would anyone set their alarm clock for 4 a.m.? **Dedication.**

Pristine turf is a team sport, and we're proud to help you get there.



CUSTOMIZE YOUR PLAN. *SAVE BIG.*

Build a strong foundation for the year ahead by **spending $3,000 on qualifying Design-Your-Own Program (DYOP) fungicides** and save more as your order grows.[1]

1. Select your qualifying fungicide brand(s).
2. Order at least $3,000 to start saving.
3. Order in October to lock in the highest rebates.

Extended payment terms to June 09, 2027

Qualifying Purchase Levels		Oct. 1 - Oct. 31, 2026 Earned Incentive %	Nov. 1 - Dec. 4, 2026 Earned Incentive %	Brands Required to Achieve Tier
Par	$3,000 - $7,999	8%	3%	1
Birdie	$8,000 - $19,999	14%	6%	Any 3 DYOP brands
Eagle	$20,000 - $29,999	17%	9%	Any 3 DYOP brands
Albatross	$30,000 - $39,999	20%	10%	Any 3 DYOP brands
Ace	$40,000+	24%	12%	Any 3 DYOP brands

Qualify for Eagle level with three (3) DYOP brands at $20,000 and automatically earn the full 12% rebate on Across-the-Course purchases.

THE INTRINSIC FAIRWAY KICKER

DESIGN-YOUR-OWN PROGRAM QUALIFYING FUNGICIDES

Product	Bottle/Bag Size	Redemption Value	Quantity	Total
Aramax® Intrinsic® Brand Fungicide	2.5 gal	$2,820.18		
Aramax Intrinsic Brand Fungicide	43.5 fl oz	$400.20		
Emerald® Fungicide	0.49 lb	$133.81		
Encartis® Fungicide	2.5 gal	$367.63		
Honor® Intrinsic Brand Fungicide	3 lb	$642.81		
Honor Intrinsic Brand Fungicide	36 lb	$5,596.20		
Insignia® SC Intrinsic Brand Fungicide	30.5 fl oz	$624.64		
Insignia SC Intrinsic Brand Fungicide	2.5 gal	$4,064.83		
Lexicon® Intrinsic Brand Fungicide	21 fl oz	$678.30		
Maxtima® Fungicide	26 fl oz	$256.88		
Maxtima Fungicide	2.5 gal	$2,520.83		
Navicon® Intrinsic Brand Fungicide	37 fl oz	$621.97		
Navicon Intrinsic Brand Fungicide	2.5 gal	$3,938.80		
Xzemplar® Fungicide	114 fl oz	$1,943.70		
Xzemplar Fungicide	11.4 fl oz	$232.79		
		SUBTOTAL:		

Create a foundation of versatility with our extensive selection of chemistries that drive results across your course. **Spend just $3,000 to start earning rebates of 4% on Across-the-Course Solutions[3]** and earn larger rebates as your order grows.

ACROSS-THE-COURSE SOLUTIONS (HERBICIDES, ORNAMENTALS AND MORE)

1. Order at least $3,000 to start saving.
2. Earn a 12% rebate by reaching $20,000 in total purchases.
3. Buy now and don't pay until June 9, 2027.[4]

Qualifying Purchase Levels (Excluding DYOP fungicides)		Oct. 1 - Dec. 4, 2026 Earned Incentive %
Wedge	$3,000 - $7,999	4%
Iron	$8,000 - $19,999	6%
Driver	$20,000+	12%

THE TOWER POWER KICKER

Goosegrass and Poa don't stand a chance.

Earn a **5% rebate[5]** on your Tower® herbicide order with a purchase of 5+ gallons of Tower.

Product	Bottle/Bag Size	Redemption Value	Quantity	Total
Fungicides				
Orkestra® Intrinsic® Brand Fungicide	16 fl oz	$176.32		
Pageant® Intrinsic Brand Fungicide	1 lb	$124.41		
Pillar® G Intrinsic Brand Fungicide	30 lb bag	$118.50		
Pillar G Intrinsic Brand Fungicide	15 lb bag	$63.94		
Herbicides				
Drive® XLR8 Herbicide	0.5 gal	$58.18		
Drive XLR8 Herbicide	2.5 gal	$270.16		
Pendulum® 2G Granule Herbicide	40 lb bag	$95.50		
Pendulum 2G Granule Herbicide	20 lb bag	$54.25		
Pendulum AquaCap Herbicide	2.5 gal	$149.81		
Pendulum AquaCap Herbicide	15 gal	$1,102.80		
Pylex® Herbicide	4 fl oz	$436.96		
Tower® Herbicide	2.5 gal	$1,137.00		
Insecticides				
Amdro Pro Fire Ant Bait	25 lbs	$669.38		
Siesta® Insecticide Fire Ant Bait	15 lbs	$334.69		
Sultan® Miticide	0.125 gal	$199.57		
Ventigra® Insecticide	20 fl oz	$371.40		
Colorants				
Admiral® Liquid	1 gal	$75.23		
Black Onyx	1 gal	$128.78		
Green Lawnger® Turf Colorant	2.5 gal	$223.13		
Green Lawnger Transition HC Turf Colorant	1 gal	$234.60		
Green Lawnger Transition HC Turf Colorant	30 gal	$2,715.75		
Green Lawnger Vision Pro Turf Colorant	1 gal	$211.65		
Spray Indicators				
Turf Mark Spray Indicator – blue	0.25 gal	$24.38		
Turf Mark Spray Indicator – blue	30 gal	$1,836.00		
Turf Mark Spray Indicator – blue	2.5 gal	$164.16		
Turf Mark Spray Indicator – blue	1 gal	$70.13		
		SUBTOTAL		

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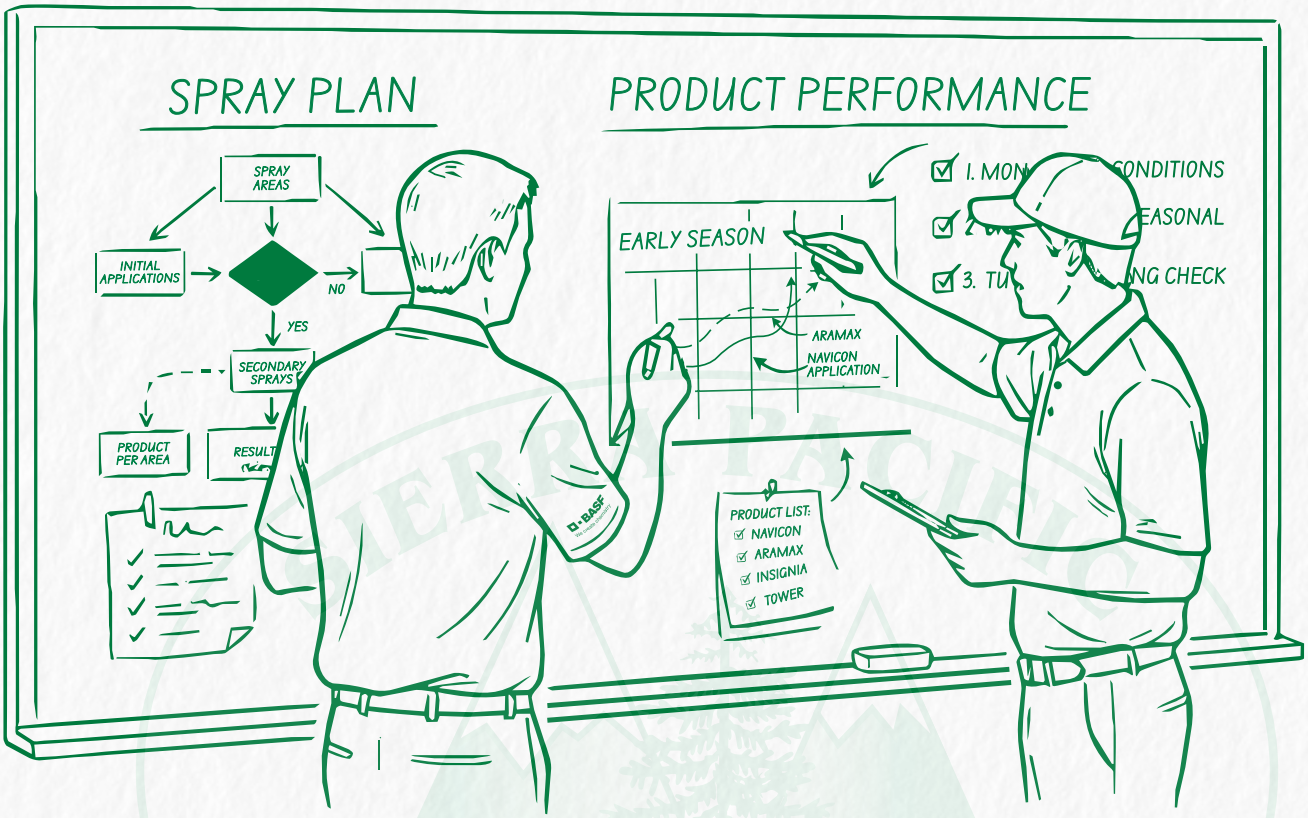

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For More Information Visit
betterturf.basf.us/EOP

Contact your distributor to start building your foundation today.

1. The Par rebate tier (8% in Oct., 3% Nov. 1 – Dec. 4, 2026) will be applied to Design-Your-Own Program purchases. No requirement for number of brands purchased.
2. The 4% "Intrinsic Fairway" Kicker will only be applied to qualified Intrinsic brand fungicide purchases at specified volumes and within program dates. The "Intrinsic Fairway" Kicker is not contingent on DYOP qualification.
3. The 4% Wedge rebate will be applied to Across-the-Course Solutions purchases. No requirement for number of brands purchased.
4. All agency products invoiced between October 1, 2026 and December 4, 2026 will receive June 9, 2027 terms for the end user. Across-the-Course Solutions agency products include: Orkestra Intrinsic brand fungicide, Pageant Intrinsic brand fungicide, Pendulum AquaCap herbicide 15-gal, Pylex herbicide, Sultan miticide, Tower herbicide and Ventigra insecticide.
5. The 5% "Tower Power" Kicker will only be applied to Tower herbicide purchases at specified volumes.

Additional Program Details and Qualifications: All Agency products are sold on behalf of BASF and their Redemption Values reflect California mill tax of 2.975%. All sales are final. No returns. Rebate will be based upon reported sales from the BASF Authorized Agent(s) and Distributor(s). The T&O EOP End-User Rebate program applies only to these Qualified End-User professionals: golf, lawn & landscape, sports turf, sod farms, municipalities, and parks & rec. Multiple sales orders for one customer are cumulative and will qualify if ordered between program dates and from any BASF Authorized Agent(s) and/or Distributor(s).

BASF reserves the right to cancel or modify this program at any time.

All products may not be registered for sale or use in all states. Please check with your state or local Extension Service.

Always read and follow label directions..

Admiral, Aramax, Drive, Emerald, Encartis, Green Lawnger, Honor, Insignia, Intrinsic, Lexicon, Maxtima, Navicon, Orkestra, Pageant, Pendulum, Pillar, Pylex, Siesta, Sultan, Tower, Ventigra, and Xzemplar are registered trademarks of BASF Agricultural Solutions US LLC.
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